

**THE YOUNGLOVE**  
**CONVEYOR**

FOR EMPLOYEES AND FRIENDS OF YOUNGLOVE CONSTRUCTION, L.L.C.  
▶ Leaders in the design and construction of bulk materials handling facilities

---

*Builders of value... Builders of trust... Since 1896*

# Safe Work Results in Quality Work

*“The Field Viewpoint” by Loren S. Field, P.E., Executive Vice President*

For the past four years, I have been involved with Associated Builders and Contractors (ABC) of Iowa as a board member. As such, I was able to attend a National ABC board meeting in Long Beach, California, earlier this year. While there, I attended the 2019 National ABC Craft Championship competition.

As you can imagine, this national championship was for merit shop craftsmen and women who competed in 14 categories ranging from residential and commercial carpentry, plumbing, electrical, instrumentation, welding, etc. In order to qualify for this competition, each participant or team had to have won first or second place in their state competitions.

Each category of competition was given the same project to build, which was ultimately judged at the completion of the competition. However, during the course of the competition, each participant was also graded on his or her safety.

As I walked around the competition floor and viewed the participants at their various work stations, it became pretty obvious who the best craftsmen and women were as they went through the paces of assembling their required projects. It was interesting for me to witness that the competitors with the cleanest, most-organized work areas had the highest quality projects.



During the awards ceremony when the gold, silver, and bronze winners were announced, the safety winner from each category was also awarded. In 9 of the 14 categories, the winner of the safety award was also the winner of the gold, silver, or bronze award for the category. This underscores that safely constructed work is almost always of high quality.

So, as we go forth on our job sites, keep in mind that a safe and well-organized work area will result in high-quality work. ■

*“...the competitors with the cleanest, most-organized work areas had the highest quality projects.”*

## SUCCESS #2 CONTINUED

By Ken I. DuBois, President



In our last newsletter, we began a discussion on Younglove's four pillars of success. These are projects completed

*safely*, timely (*schedule*), within budget (*financial*), and of top-rate *quality*. Our first and most important success factor, safety, was covered in our Spring newsletter. If safety is not met, then none of the other pillars matter.

The next success factor we always need to be cognitive of is the project time frame or schedule. Quite simply, the sooner we complete a project, the better it is for both Younglove and our customers. Our customers get a whopping zero percent return on their investment until we complete the facility, and it costs less the sooner a project is completed. Thus, the pressure is on from the minute a customer calls us.

One of the most challenging and, quite frankly, frustrating parts of a project is the pre-construction phase, which seems to take longer than it did just a few short years ago. The amount of time it takes to get a project from concept to actual on-site construction is quite mind-numbing at times.

One of our customers recently had their site development delayed due to the potential of migratory birds nesting in trees that could not be removed for several months. Another project was delayed because a permit was required for a temporary structure (for construction).

Seemingly all projects are delayed, whether it be by some kind of permit acquisition, local or state building authorities, environmental-related items, life-safety interpretations, etc. As a result, obtaining all of the required permits can take several months—if not longer—to obtain. This needs to be taken into account early in the project planning phase when trying to determine the completion date of a project.

Once all permits are obtained, we typically have much more control over the time frame required to complete it. Nonetheless, there will still be items we cannot control once construction starts, weather being a primary example. We can and need to properly communicate to our customers, subcontractors, and suppliers with any updates to the project schedule.

We must also communicate reasonable expectations to our customers early on in the proposal process of a project. We truly do attempt to provide realistic project time frames when we begin talking with our customers. If we believe a project will take 15 months to construct, that's what we say. We don't say 12 months just to try to convince a customer to hire us. We also don't say 18 months just to have some "cushion" within the schedule.

If an accelerated schedule is requested, we need to evaluate several options (such as design requirements/status, material availability, personnel available, etc.) and communicate what is reasonable. The challenges in constructing a facility with an accelerated schedule are numerous, including potentially jeopardizing the other three "pillar of success" factors. History tells us that, when we attempt to accelerate project tasks,

*(continued on Page 8)*



Younglove is excited to announce that **Chase Eickholt** has joined our ranks as a Project Manager. Chase first joined the

Younglove team as a summer intern during 2017 and 2018. Upon receiving his Bachelor of Science Degree in Construction Engineering from Iowa State University, he returned as a Project Manager this spring.

*Welcome aboard, Chase!*



**Mohammad Fotouhi**, a Structural Design Engineer with Younglove since 2015, received his Structural

Engineering license in mid-June of this year after passing a 16-hour exam! He had previously received his Professional Engineering license in 2017.

*Congratulations, Mohammad!*



**Richard and Nikki Acheson** welcomed home little Oaklen Robert on June 17. With big sisters Teilyn and Bexley and big brother Lennox, I'm sure he's getting lots of attention!

Richard is a Younglove Foreman, having been with us for eight years. *Congratulations, Richard and Nikki!*

# ADM Project Wrapped Up in Mendota

*Flour Mill and Grain Storage; ADM Milling; Mendota, Illinois*  
*Jared Myers, Project Executive; Dan Reel and Carlos Rodríguez, Project Managers*  
*Jarret Bierman and Jose Torres, Project Superintendents*  
*Pat Ebner, Mohammad Fotouhi, and Jim Nelson, Design Team*



*Left to right: Grain storage and flour mill*

Through this past spring and summer, Younglove crews in Mendota have put the finishing touches on this new state-of-the-art flour mill facility for ADM. Mobilizing on site in August of 2017, Younglove has finished wrapping up two years of construction on the largest U.S. flour mill ever built from the ground up.

The project entailed 5 separate slips consisting of over 16,000 cubic yards of concrete and nearly 1,500 tons of rebar.

The grain storage facility received its first unit train in June, with the first mill line starting up in July. As of the 1st of November, the facility has been running at full capacity.

We appreciate the trust ADM has placed in Younglove, with this being the third major project Younglove has

*For a video tour of this facility, check out [www.youtube.com/watch?v=jAHqcCGRKA0](http://www.youtube.com/watch?v=jAHqcCGRKA0)*

*designed and constructed for them in the past three years. Special thanks to Ryan Potts, Jeremy Dose, and the rest of their team; and we look forward to teaming up with them again soon.*



*Midds silos*

# Scotland County Feed Mill in Full Production

Feed Mill and Grain Storage; Mountaire Farms Inc.; Scotland County, North Carolina

Jared Myers, Project Executive; Joey Posivio, Project Manager; Dave Wilberg, Project Superintendent



The Scotland County feed mill is fully operational. The mill received its first unit train of corn on May 23 and made its first run of pelleted feed in early June. Since then, the mill has consistently been churning out pelleted feed for Mountaire’s North Carolina growers.

With the feed mill pumping out feed, the Younglove crews and our subcontractors turned their attention to putting the finishing touches on the mill, including assisting Mountaire with tuning the various feed mill systems for optimum performance.

On October 16, Mountaire held a grand opening and ribbon-cutting ceremony to officially open the feed mill. There was an excellent turnout of people from Mountaire’s corporate offices, local farmers and politicians, and contractors who were a part of the feed mill construction.

*A truly excellent way to cap an excellent project!*



Top: Ribbon-cutting ceremony

Bottom: Aerial view looking southeast

Right: Aerial view looking northeast

# Younglove Finishes Up in Fremont

**Feed Mill and Grain Storage; Costco Wholesale Corporation; Fremont, Nebraska**  
**Loren Field, Project Executive; Jon Branning, Project Manager; Dave Brodersen, Project Superintendent**  
**Brian Hickson, Project Design Leader**

This summer Younglove Construction was busy finishing up the construction on the feed mill for Costco Wholesale Corporation in Fremont, Nebraska. This work included installation of the electrical, installation and start-up for the automation and controls system, and completion of punchlist items throughout the facility.

While these items were taking place, Costco's IT group was busy installing its own network in the facility, along with the receiving system network. Costco also had another team installing their own security system throughout the facility. Many different trades worked around and with each other during this time to bring the facility online.

In late June, Costco received its first load of flush corn; and, by late July, the facility was running test batches of pelleted feed. The first feed truck was loaded for delivery in the early part of August. During the months following, feed production has steadily been

ramping up to meet the live production needs.

Costco Wholesale Corporation held a ribbon-cutting ceremony on October 19 for their entire poultry complex in Fremont, which includes a hatchery, a processing plant, and the feed mill facility completed by Younglove. The ceremony was well attended by many of those involved in making this project a reality. Following the ceremony, Costco held tours and

provided refreshments and snacks for those attending.

*Younglove Construction congratulates Costco Wholesale Corporation on the completion of their amazing poultry complex. Thank you for allowing us to be a part of it!*



# Collecting Cards—for Love or Money?

By Jon E. Branning, Project Manager

In 1989 when I was a sophomore in high school, my football coach asked me to help him set up and man a booth at a local baseball card show. I readily agreed to help him out because Chuck Long (former quarterback for the Iowa Hawkeyes) was going to be there as a special guest. Chuck Long was my childhood sports hero from my favorite college football team, and I wanted to meet him and get his autograph. What I did not anticipate, however, was that this would be the day I would get interested in a new card-collecting hobby that I could participate in with my friends, buying and trading sports cards of our favorite athletes.

During that show, I bought my first couple of wax packs for a quarter each; and then I was hooked. Wax packs are a set of 15 random cards enclosed in a wax paper wrapper. I flipped through these cards over and over again, looking at my sports heroes.

At one point during the day, a friend of mine and I kept checking out the different booths at the show. They offered a wide variety—from vintage to current, new wax packs, wax boxes, and complete sets to buy. When I left the show that day, a whole new world had been opened up to explore!

As a result of my newfound hobby, I always found a couple dollars to buy some wax packs. I also received some new sports cards for birthday and Christmas presents. But in 1992 when I graduated from high school and went to college, I no longer had any extra money to



spend on card collecting. Thus, I had to pack them away for the time being. My parents told me not to throw them out because, 30 years down the road, I could have a fortune on my hands!

I recently thought about what my parents had said and realized it's now been 30 years since I bought my first pack of baseball cards. I was actually a little bit excited to see what sort of windfall was in store for me! I dug out the old card collection to determine its value and started researching how to cash in.

As I researched my card collection's worth, I found the cards produced prior to 1987 held some pretty good value. The cards produced after 1994 are starting to gain some good value as well. But the years in between are virtually worthless. How can this be?

As it turns out, the cards produced between 1987 and 1994 were known as being in the “Junk Wax Era,” which makes up my entire collection. Further research revealed that the cards produced

during this era are considered “junk wax” because they were so overproduced and of low quality.

While the realization that these cards held little value did end up being a disappointment, I have found through research that they aren't actually *worthless*. If you can sort out the high-quality cards of certain players of this era and get them graded by an authenticator, then they do hold some value and would be worth selling. Getting some of these cards graded by an authenticator certainly won't lead to the windfall I was expecting, but it could lead to some potential profit since I took really good care of my collection.

Thumbing through my old collection made me curious about the current state of the hobby, so I went on a search to find some new wax packs to open up.

The first thing I noticed was that these cards are not as readily available as they once were. Sports cards can still be purchased at the big department stores like Walmart or Target, but you don't find them at every grocery and hardware store like you once did.

The price of these cards has certainly gone up over the years as well. I used to buy a wax pack for a quarter, but now they are \$5 to \$10 a pack! The sports card manufacturers started to limit the print runs of their cards to provide more value, which has increased their price in the stores as well. The hobby has certainly benefited from this and kept it from nearly dying out.

The card manufacturers also improved by providing a better

product. Today's cards have better graphics; and, if you get lucky, the pack will sometimes include inserts. Inserts include cards that have been autographed by the player featured on the card; a patch of one of their game-used uniforms; and/or a relic, such as a piece of a game-used bat or glove incorporated into the card. Of course, these features also make the cards more valuable.

If you really luck out, you'll find a card of your favorite player with a tri-fecta of these attributes, which is called the Rookie Patch Auto (RPA). This would be the card for a player in his first year in the league and would include both a patch of a game-used uniform and the card autographed by him. These cards usually come at a premium price if you try to buy them individually, but they are a cool addition to your collection if you are able to get your hands on one.

Opening wax packs is still as fun for me today as it was 30 years ago; and the opportunity to buy, trade, and sell online has made the hobby even more accessible to those with similar interests.

The industry is doing a better job of sustaining itself these days by limiting itself to a degree and expanding into other areas to include more people. Instead of just providing offerings for sports like baseball, basketball, and football, the manufacturers now include cards for those who have other interests, such as auto racing, fighting, entertainment, gaming, and more.

Card collecting may be an opportunity to further enhance an interest you already have and could potentially gain in value as your collection grows over time. There may even be some hidden treasures around from the past waiting to be rediscovered for your enjoyment! ■



Long-time Younglove Design Coordinator **Randy Petersen** retired the end of June, just a couple weeks after celebrat-

ing his 40 years with Younglove!

Randy was literally involved in almost every single Younglove project in the past several decades. He created initial proposal drawings on most projects and/or was a design leader on projects ranging from simple annex storage facilities to unit train loadout facilities to integrated poultry plants to animal pre-mix plants to multi-species commercial feed mills to soybean extraction plants to flour mills—even on a 650,000-square-foot Halo's production facility! In other words, basically everything Younglove has endeavored to design or build in the last 40 years!

*We wish Randy and Kathy all the best as they enter their retirement years!*

Project Superintendent **Terry Reinert** retired from Younglove in mid-June and headed back to his home in Missouri.



Terry's Younglove career began in 1986, with projects spanning from coast to coast in nearly 20 states!

Terry will always be remembered for stepping up to the plate to lead

*If you have employee news you'd like included in our next issue, please e-mail it to phamel@younglovellc.com.*

one of our most challenging projects from a personnel standpoint, that being the country grain elevator for United Grain Corporation in Culbertson, Montana.

Being located near the Bakken oil fields, there was literally no temporary housing available. Thus, we had to build our own trailer park to allow our permanent employees to live in camper trailers. With this project being so near the Canadian border and spanning through the winter, these were rough living conditions! Terry and his crew stepped up and said yes, which allowed us to build two additional elevators for United Grain. Without Terry's commitment, it is doubtful we would have built any of these projects.

This story is a prime example of the commitment, dedication, and value Terry brought to Younglove throughout the years.

*Congratulations, Terry!  
Enjoy the next phase!*



**YOUNGLOVE**

*Builders of value...  
Builders of trust*

*The Younglove Conveyor is published twice a year by*

Younglove Construction, L.L.C.  
2015 East Seventh Street (51101)  
P.O. Box 8800 (51102)  
Sioux City, Iowa  
712-277-3906 ■ Fax 712-277-5300  
younglove@younglovellc.com

For more information, please request a corporate brochure at the above address.

*The Younglove Conveyor, Vol. 19, Issue 2*

*Younglove...Since 1896*



## YOUNGLOVE

*Builders of value...Builders of trust*

Younglove Construction, L.L.C.

P.O. Box 8800

Sioux City, IA 51102

Address Service Requested

PRSR STD

U.S. Postage

**PAID**

Sioux City, Iowa

Permit No. 138

### A MESSAGE FROM THE PRESIDENT (CONT.)

*(continued from Page 2)*

our safety performance typically suffers, quality goes down and/or rework goes up, and it ultimately costs more to finish the project.

There are means to accelerate the duration of a construction project; and, on the flip side, things happen during construction that can delay a project. A lengthy paper could be written on the pitfalls that can occur to delay a project. These could be as simple as material delivery shortages or delays or personnel constraints.

Proper pre-planning, effective project management, and proper communication

can reduce the chance of delays occurring and provide a road map to reach the destination of a

successfully completed, on-schedule project. ■

## Want to keep **Christ** in Christmas?

**Feed the hungry.**

**Clothe the naked.**

**Forgive the guilty.**

**Welcome the unwanted.**

**Care for the ill.**

**Love your enemies.**

**Do unto others as you would  
have done unto you.**

*Merry Christmas from the Younglove Staff*